



## Trader

Places orders to invest or buy financial products related to the stock exchange in his/her area of work. Analyzes the trends on various markets, negotiates with middlemen the conditions of the transactions.

May also, in the context of an investment company, manage these operations on behalf of one or several banks.

### CONDITIONS OF WORK

The job is carried out in a trading room of a bank or investment company or at the stock exchange. The work involves constant use of telephones, telex, computers and IT systems (such as the SWIFT network). The noise level of the working environment and the type of operation that often needs to be handled under time pressure may lead to permanent stress.

### BASIC SKILLS AND TECHNIQUES

- Define strategies to operate on the markets and liaise with the asset managers.
- Follow rates and trends of different markets on a daily basis.
- Negotiate with national or international middlemen conditions of investments or loans (amount, rate, duration).
- Set up a list of subscribers and update client files.
- Inform clients about the state of the operations.
- Calculate the amount of required minimum reserves on a daily basis.

### RELATED SKILLS

- Have the economic and political culture of financial markets.

### REQUIRED QUALITIES

The job requires the ability to:

- Target relevant information sources allowing to solve problems rapidly.
- Acknowledge the credibility of the professional partners.
- Co-ordinate a number of different activities at the same time.
- Evaluate a financial situation in very limited time in order to act quickly.
- Take risks and assess limits.
- Reason logically, memorize and learn from previous financial events.